

Job Title: RESS Technical Sales Manager UK & Northern Europe

Reports To: Roberto

Job Overview: We are seeking an experienced and highly motivated Technical Sales Manager to promote and sell our Renewable Energy Storage System (RESS) solutions to customers in the UK & Northern Europe. The ideal candidate will have a strong technical background in energy storage systems and a proven track record in technical sales.

Responsibilities:

- Develop and execute sales strategies to promote RESS solutions in the UK & Northern Europe
- Build and maintain relationships with customers, partners, and industry stakeholders.
- Provide technical support and guidance to customers in selecting the appropriate RESS solutions for their needs.
- Conduct market research and analysis to identify customer needs and market trends.
- Prepare and deliver technical presentations and proposals to customers and partners.
- Collaborate with the product development team to ensure that our RESS solutions meet the needs of the UK & Northern Europe markets.

Requirements:

- Bachelor's degree in engineering, physics, or a related field
- 2-3 years of experience in technical sales of energy storage or inverter systems
- Strong technical knowledge of energy storage systems and renewable energy technologies
- Excellent communication and interpersonal skills
- Ability to work independently and as part of a team,
- Strong analytical and problem-solving skills
- Fluency in English, with proficiency in other European languages a plus.

Qualifications:

- Self-starter with a pragmatic can-do attitude
- Proven track record in technical sales and customer relationship management
- Ability to build and maintain relationships with customers and partners
- Strong organizational and time-management skills

Work Environment: This position requires some travel to customer sites or industry events.