

## What Happened Since We Last Met – Kicking Off the Decade of Energy Storage

Florian Mayr, ees Committee Chairman

Munich, October 6, 2021

### Long time, no meet...



#### days since the last ees



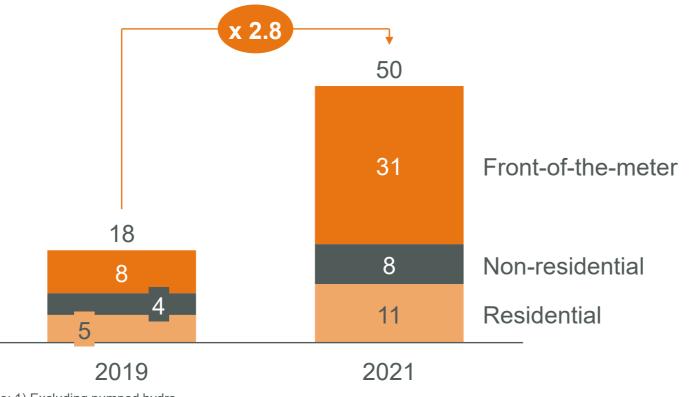
## A lot of things have changed since then.





## Also energy storage did not stand still...

Global energy storage cumulative deployments<sup>1</sup> [GWh]

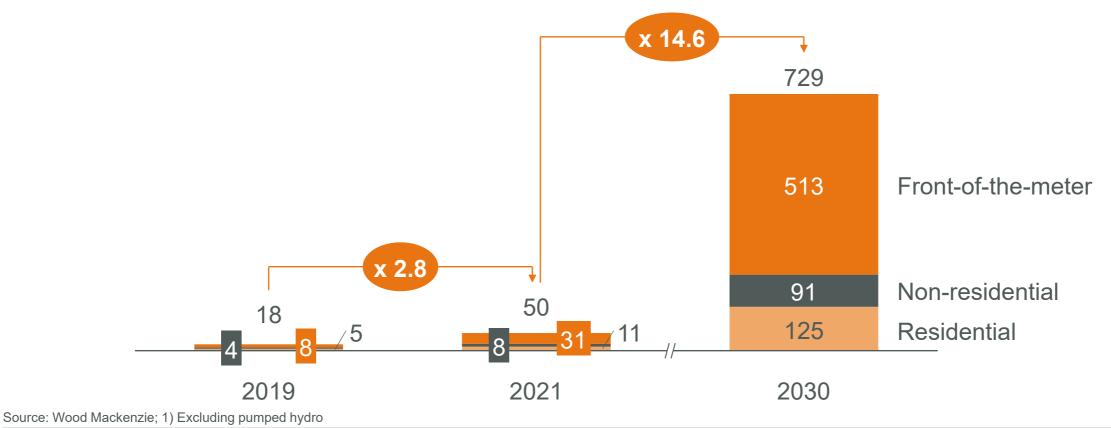


Source: Wood Mackenzie; 1) Excluding pumped hydro



## ...and will continue to move the energy world.

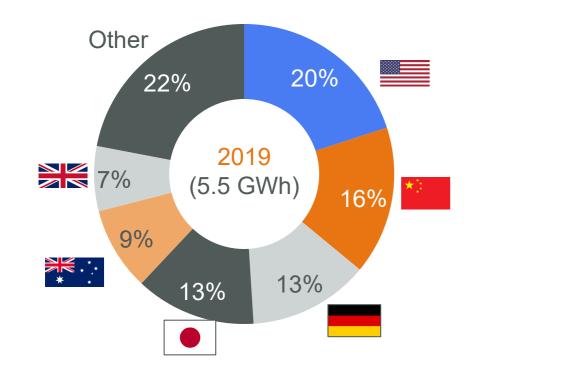
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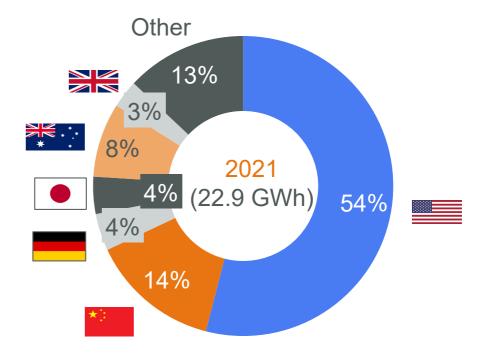




### Some markets have grown faster...

Share of annual global energy storage deployments<sup>1</sup>





#### ...but where will the future action be?

Source: Wood Mackenzie, Apricum; 1) Excluding pumped hydro



## Competitiveness has further improved...

Volume-weighted average Li-ion battery pack and cell prices, real 2020 USD/kWh

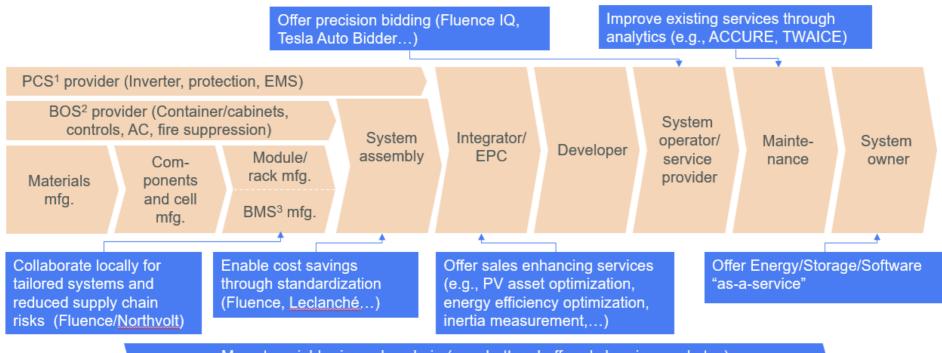


## ...but what is driving the falling costs?

Source: BNEF, Apricum



### Business models continue to evolve...



Move to neighboring value chain (e.g., battery buffered charging – ads-tec)

### ...but which ones are the most successful?

Source: Apricum



#### More scrutiny of batteries to get greener...

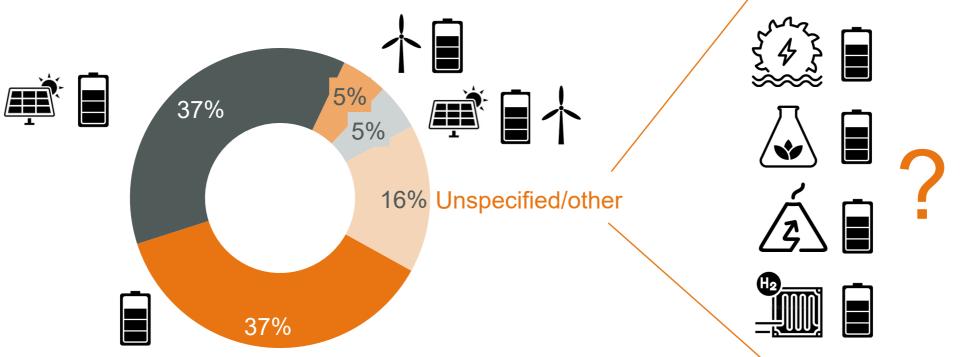


#### ...but what are the implications?



## Love story of PV, wind & storage unbroken...

Global FTM project pipeline by pairing power technology, 1978–2027



#### ...but what are the next dream couples?

Source: Wood Mackenzie, Apricum



# Enjoy the conference!



#### Wednesday Oct 6

- Market Overview Where the Action is, Today and Tomorrow (9.30 11 AM)
- Competitiveness Exploring the Falling Costs of Energy Storage (11.00 12.30 PM)
- Business Models How to Stay Successful in a Maturing Market (2.30 4.00 PM)
- Sustainable Batteries Impact on the Market (4.30 6.00 PM)

#### Thursday Oct 7

- Leading the Charge: EES for Residential and C&I PV Systems (9.00 10.30 AM)
- A formidable Team: Utility-scale PV and EES (11.00 12.30 AM)
- Hybrid Power Combining Energy Storage with Non-PV Generation (2.00 3.30 PM)

